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Metaalbewerkingsinstall en reparatie Powerhouse bedrijf

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Dit metaalverwerkingsbedrijf heeft twee interne sectoren, die industriële, particuliere en commerciële klanten naadloos bedienen, van het eerste ontwerp tot de installatie. Hun brede dienstenaanbod omvat siersmeedwerk, trailerbouw, lasservices, metaalconstructies en staalconstructies. Naast deze diensten beschikt het bedrijf over de capaciteit om onderdelen te repareren en te upgraden voor de energieopwekkings- en elektrische transmissie-industrie, waaronder energiecentrales, steengroeven, bruggen, treinstations en commerciële gebouwen. Door vervangingsonderdelen te fabriceren en uitdagende OEM-apparatuur (original equipment manufacturer) te modificeren, bedienen ze een breed publiek.

Het bedrijf opereert vanuit een fabriek van 15.000 vierkante meter in New Hampshire, gelegen op een terrein van 5 hectare dat beschikbaar is voor aankoop. Momenteel zijn de meeste klanten afkomstig van mond-tot-mondreclame. Het implementeren van meer online marketinginspanningen en het upgraden van de website zou een aanzienlijk voordeel opleveren voor de nieuwe eigenaar.

Gezamenlijk behaalde het bedrijf in 2022 een omzet van meer dan $2.500.000, met een winst van meer dan $400.000. Gedetailleerde financiële overzichten zijn beschikbaar op aanvraag. Idealiter is de koper klantgericht en heeft hij algemene managementervaring, aangezien het bedrijf al een sterk team heeft dat zorgt voor gestroomlijnde activiteiten. Ervaring in de metaalproductie zou een voordeel zijn, maar de verschillende facetten van dit bedrijf zijn goed te leren en de verkopers willen de nieuwe eigenaar graag de tools geven die nodig zijn om het bedrijf naar een hoger niveau te tillen.

Bovendien is er een aanzienlijk onaangeboord potentieel binnen de energie-industrie, met inbegrip van water- en rioolwaterzuiveringsinstallaties, wat een aanzienlijke groeikans biedt met verdere aansluitingen en uitbreiding.

TARGET PRICE
$ 1,790,000

GROSS REVENUE
$ 2,500,000

EBITDA
$ 400,000

BUSINESS TYPE
Diensten

COUNTRY
Verenigde Staten

BUSINESS ID
L#20230566

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