

Snelgroeiend BPO Callcenter



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Dit snelgroeiende bedrijf voor Business Process Outsourcing (BPO) is opgericht in 2021 en levert uitgebreide diensten aan een wereldwijd klantenbestand, waaronder de VS, het Verenigd Koninkrijk, Australië en Nieuw-Zeeland.

Het bedrijf is gespecialiseerd in inbound/outbound callcenterdiensten, backofficeactiviteiten, automatisering en AI-gestuurde processen.

Prestaties en prognoses

- 2024-2025 Inkomsten: \$3,74M
- 2024-2025 EBITDA: \$548K
- 2025-2026 Inkomstenraming: \$5,4M
- 2026-2027 Inkomstenraming: \$7M

Operationele hoogtepunten

- Capaciteit zitplaatsen: 520
- Huidig personeel: 307
- Robuuste organische leadgeneratie dankzij een toppositie op de website.
- Gediversifieerde klantenportefeuille in belangrijke sectoren zoals werving en selectie, financiën, reizen, productie, detailhandel en SaaS/cybersecurity.

Strategische voordelen

Deze overname biedt een aantrekkelijke kans dankzij een aantal belangrijke differentiators:

- Hoge schaalbaarheid: Bestaande infrastructuur gebruiken om voortdurende groei te ondersteunen.
- Wereldwijd bereik en duurzame relaties: Gegarandeerd door een portfolio van wereldwijde contracten en langdurige klantrelaties.
- Geavanceerde technologische integratie: Operationele efficiëntie verbeterd door geïntegreerde AI- en automatiseringsoplossingen.
- Naleving van regelgeving en klaar voor de toekomst: De activiteiten zijn volledig GDPR-compliant, wat zorgt voor een veilig en toekomstbestendig bedrijfsmodel.

Vergoedingen: Er wordt een 5% Buy Side Fee in rekening gebracht bij het succesvol afsluiten van de transactie.

TARGET PRICE

\$ 5,000,000

GROSS REVENUE

\$ 3,740,000

EBITDA

\$ 0

BUSINESS TYPE

Callcenter

COUNTRY

Filipijnen

BUSINESS ID

L#20250989

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