

Virtuele BPO-aanbieder



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Een 100% virtueel bedrijf voor outsourcing van bedrijfsprocessen (BPO) onderzoekt strategische groeimogelijkheden. Het bedrijf is gespecialiseerd in virtuele assistentendiensten (VA) en biedt schaalbare, kosteneffectieve oplossingen die zijn ontworpen om activiteiten te stroomlijnen en bedrijfsgroei in meerdere sectoren te ondersteunen. Met een slanke structuur en een team dat volledig op afstand werkt, levert het hoogwaardige, persoonlijke service zonder de beperkingen van fysieke kantoren.

Hoogtepunten

- Focus op de sector: Professionele diensten, MKB, e-commerce, Vastgoed, Technologie
- Kerndiensten:
 - Diensten voor virtuele assistenten
 - Klantenservice en backoffice
 - Sales Enablement & Omni-Channel Engagement (Voice, Chat, E-mail)
- Model van levering: 100% virtueel personeel, leiderschap in de VS, VA's gevestigd in de Filippijnen
- Teamgrootte: 84 Virtuele assistenten

Financieel overzicht

- 2023 Inkomsten: \$1,3 miljoen | EBITDA: \$380,000
- 2024 Inkomsten: \$1,3 miljoen | EBITDA: \$332,000
- Inkomstenraming 2025: \$1,3 miljoen

Hoogtepunten van investeringen

- Volledig virtuele bedrijfsvoering: Maakt flexibiliteit, schaalbaarheid en lage overhead mogelijk
- Klantgericht beheer: Directe relaties met belangrijke accounts zorgen voor loyaliteit en retentie

TARGET PRICE

\$ 2,100,000

GROSS REVENUE

\$ 1,300,000

EBITDA

\$ 380,000

BUSINESS TYPE

Callcenter

COUNTRY

Verenigde Staten

BUSINESS ID

L#20250906

- Telefoongerichte mogelijkheden: Meer dan 50% van de diensten omvat spraakgebaseerde interacties, ter ondersteuning van verkoop en klantbetrokkenheid.
- Stabiele inkomsten: Consistente financiële prestaties met potentieel voor margeverbetering en uitbreiding klantenbestand
- Wereldwijd bereik: Bedient klanten wereldwijd vanuit een centraal administratief centrum in de VS.

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