

Kleinhandelaar in bouwbenodigdheden



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Een gevestigde en gestaag groeiende regionale retailer en bouwleverancier gespecialiseerd in hoogwaardige bouwmaterialen is nu beschikbaar voor overname. Dit bedrijf bedient residentiële, commerciële en industriële markten en heeft zich indrukwekkend hersteld na de pandemie. Het boekte meer dan \$9,2 miljoen aan inkomsten in het meest recente fiscale jaar, met een discretionaire winst van \$655K.

Belangrijkste investeringen

- Sterk groeiparcours: 13% gemiddelde jaarlijkse groei in de afgelopen drie jaar; naar verwachting ~ \$10M omzet in 2025.
- Divers klantenbestand: 70% individuele klanten, 30% aannemers. De verkoop bestaat uit 75% woningen, 15% commercieel en 10% industrieel.
- Inbegrepen onroerend goed: Twee gebouwen en vier loodsen (19.200 m2) plus een aangrenzende uitbreidingslocatie van 2,25 hectare met kantoor- en opslagfaciliteiten.
- Kant-en-klare operatie: \$ 1,2 miljoen aan inventaris, \$ 700 miljoen aan apparatuur en een stabiel personeelsbestand dat naar verwachting na de transactie zal blijven.
- Potentieel voor uitbreiding: Minimale huidige marketinguitgaven; sterk groeipotentieel door online promotie en geografisch bereik.

TARGET PRICE

\$ 4,400,000

BUSINESS TYPE

Groothandel

COUNTRY

Verenigde Staten

BUSINESS ID

L#20250950

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