

Snelgroeiende SaaS- leider voor geneesmiddelenbewaking



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Een snelgroeiend, cloud-native SaaS-bedrijf met hoofdkantoor in Bangalore en kantoren in de VS, het Verenigd Koninkrijk en Europa, gespecialiseerd in IT-oplossingen voor farmacovigilantie (PV) en klinische proeven voor de wereldwijde biowetenschappelijke industrie. Het bedrijf biedt een alles-in-één platform dat intake, verwerking van dossiers, indiening van registraties en signaaldetectie combineert – waardoor de IT-kosten tot 70% en de time-to-compliance tot 30% worden teruggebracht.

Het bedrijf is opgericht in 2017, heeft een domein-gespecialiseerd team van 65+ medewerkers in India en ondersteunt 100+ directe klanten en meer dan 160 eindklanten in meer dan 15 landen.

Belangrijkste platformmogelijkheden

- Unified PV database met AS2 Gateway
- Web, e-mail en MICC intakemodules
- Casusverwerking, auto-verhalen, signaaldetectie
- Ondersteuning voor E2B R2/R3 en real-time analyse
- Geïntegreerde CTMS-, EDC-, eTMF-, ePRO-, IWRS- en eConsent-modules

Differentiatie

- AI-gestuurde automatisering voor het boeken, triage en verwerken van zaken
- End-to-end uniform systeem (versus gefragmenteerde tools in oudere stacks)
- Ingebouwde tools voor naleving van regelgeving (bijv. indieningen, rapportage)
- Vertrouwd door top 3 van India's top 10 farmaceutische bedrijven

Strategische voetafdruk

- Sterke aanwezigheid in India, de VS, het VK en Europa
- Ingebed in wereldwijde CRO's en uitbreidend via partnerschappen (bijv. Wipro, Persistent, Cognizant)

GROSS REVENUE

\$ 3,000,000

EBITDA

\$ 1,000,000

BUSINESS TYPE

Software & SAAS

COUNTRY

India

BUSINESS ID

L#20250961

- Actief gebruikt in meer dan 250 klinische onderzoeken

Visie

- 2025: AI-gestuurde automatisering van farmacovigilantie workflows
- 2030: Een wereldwijde top-10 PV IT-leverancier worden met een marktaandeel van 30%.

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