

Productie van luxe Italiaanse jachten





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Een vooraanstaande fabrikant van luxe jachten in Europa is op zoek naar strategische groeimogelijkheden. Met een focus op prestaties, innovatie en uitmuntend design heeft dit bedrijf snel erkenning gekregen onder UHNW-klanten en vooraanstaande concurrenten.

Hoogtepunten productportfolio

- LIMO Tender: Compacte luxe tenders ontworpen voor megajachten.
- 46ft serie: Instapmodel sportjachten verkrijgbaar in binnen- en buitenboordconfiguraties, die een bredere klantenkring aanspreken.
- 54ft serie: Huidige bestseller, verkrijgbaar in Family- en XL-versies – ideaal voor klanten die op zoek zijn naar uniek maatwerk.
- 64ft serie: Compacte jachten met een verbluffend design, waar veel vraag naar is op de markt.
- 86ft serie: Vlaggenschip A-Klasse RINA-gecertificeerde jachten – momenteel in vroege productiefase met twee eenheden al in gebruik genomen.
- 125ft Serie (M125): Strategisch langetermijnproject met het potentieel om het ultraluxe segment wereldwijd opnieuw vorm te geven.

Concurrentielandschap:

- Concurrereert met Riva, Wally, Vanquish, Wajer, Pardo (46-86ft segment)
- Concurrereert met Ferretti, Benetti, San Lorenzo (125ft segment)
- LIMO aanbesteding daagt Hodgson direct uit

FINANCIËN

Jaar	Inkomsten (€M)	Kosten (€M)	EBITDA (€M)	Aangepaste EBITDA (€M)
2018	10.1	9.7	1.0	–
2019	12.9	12.7	0.9	–
2020	9.9	9.8	0.7	–
2021	12.3	11.9	1.3	–
2022	15.9	14.9	2.2	–
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	–

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TARGET PRICE

\$ 15,000,000

GROSS REVENUE

\$ 19,000,000

EBITDA

\$ 6,700,000

BUSINESS TYPE

Onderhoud en reparaties van jachten en boten

COUNTRY

Italië

BUSINESS ID

L#20250960

Jaar	Inkomsten (€M)	Kosten (€M)	EBITDA (€M)	Aangepaste EBITDA (€M)
2025F	17.0	10.3	6.7	-
2026F	25.3	15.5	9.9	-

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