

Toonaangevend bedrijf in industriële robotica





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Dit bedrijf uit Campanië is een gevestigd en innovatiegedreven Italiaans bedrijf dat gespecialiseerd is in industriële robotica. Het is ontstaan uit een spin-off van een groep met meer dan 30 jaar ervaring in elektrische systemen, besturingstechnologieën en instrumentatie. Sindsdien heeft het een sterke reputatie opgebouwd voor het leveren van automatiseringsoplossingen in belangrijke sectoren, waaronder de farmaceutische, luchtvaart-, mechanische, energie- en staalindustrie.

De expertise van het bedrijf varieert van aangepaste automatiseringssystemen tot gespecialiseerde machines voor lasersnijden en plaatbewerking. Onlangs is het bedrijf uitgebreid naar de agritechsector en heeft het een volgende generatie robots ontwikkeld voor gebruik in de landbouw.

Commerciële en operationele hoogtepunten

- Evenwichtige inkomstenmix: 52% productverkoop, 48% dienstverlening
- Solide track record in high-spec industriële sectoren
- Robuuste orderportefeuille van ~€2M in 2025, met verbeterende marges (gericht op 7-8% EBITDA)
- Sterke innovatiepijplijn, waaronder robotsystemen voor de landbouw

Strategische ontwikkelingsplannen

- R&D afronden en de nieuwe landbouwrobot op de markt brengen
- Investeer in een fotovoltaïsch systeem voor energie-efficiëntie
- Intern roboteilanden opzetten om de productiemogelijkheden te vergroten

Investeringskansen

- Op zoek naar kapitaal van strategische of financiële partners (minderheids- of meerderheidsbelang overwogen)
- Financiering voor O&O, operationele infrastructuur en integratie van groene energie
- Gepositioneerd voor groei op het snijvlak van Industrie 4.0 en duurzame landbouw

BUSINESS TYPE

Agrarische bedrijven

COUNTRY

Italië

BUSINESS ID

L#20250945

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